

A vibrant, futuristic cityscape with green buildings, flying drones, and a public square with people and digital overlays. The scene is set in a bright, sunny environment with a clear blue sky. In the foreground, a public square is filled with people, including a woman with a stroller and a man with a suitcase. A large digital display in the foreground shows a glowing blue figure. In the background, tall buildings with green facades and flying drones are visible. The overall atmosphere is one of a smart, sustainable, and interconnected urban environment.

Smarter Buildings & Homes

How AI and OpenADR 3 Can Redefine Local Demand Flexibility

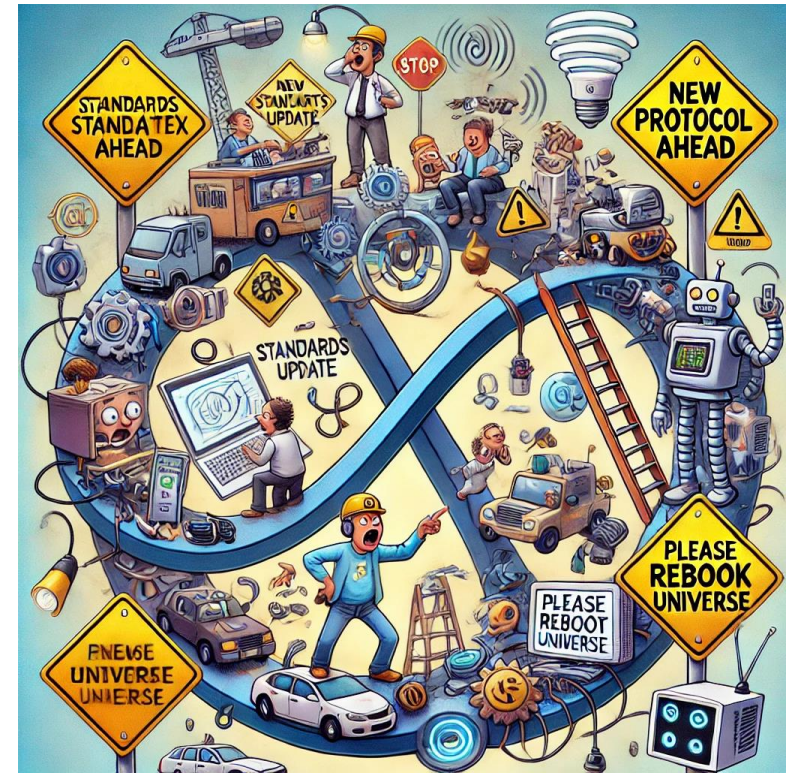
Michel Kohanim | Universal Devices

- Introduction
- The Gist and the Details
- What Didn't We Learn?
- Imagine!
- Is It Really Possible?
- Why AI?
- OPEn
- Demo
- Q&A



The Gist: Endlessly Repeating The Quest for ...

- 1) The Perfect Protocol and Standard
- 2) The Perfect Grid Signal and Tariff
- 3) The Perfect Superset Model for Devices
- 4) Manufacturers' Commitment for All the Above



The Quest for the Perfect Protocol and Standard

– Grid Protocols

- OpenADR 2.0a/b
- SunSpec
- OCPP
- DNP3
- IEEE 2030.5 (SEP 2.0)
- Etc.



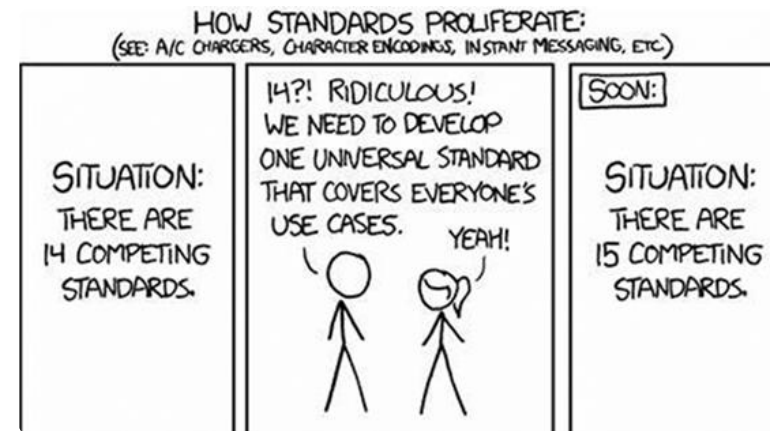
– Device Protocols

- Z-Wave
- Zigbee (multiple profiles)
- Thread
- BLE & BLE Mesh
- LoRa
- WiFi-based proprietary solutions
- Etc.



– New Ones Are Born Everyday!

- Matter
- OpenADR 3.0
- MIDAS (California Price Server)



The Quest for the Perfect Grid Signal and Tariff

– Different Grid Signals

- Demand Response, set points, load control
- Prices to devices
- Transactive Energy (transactional), blockchain
- Capacity management import, export
- Etc.

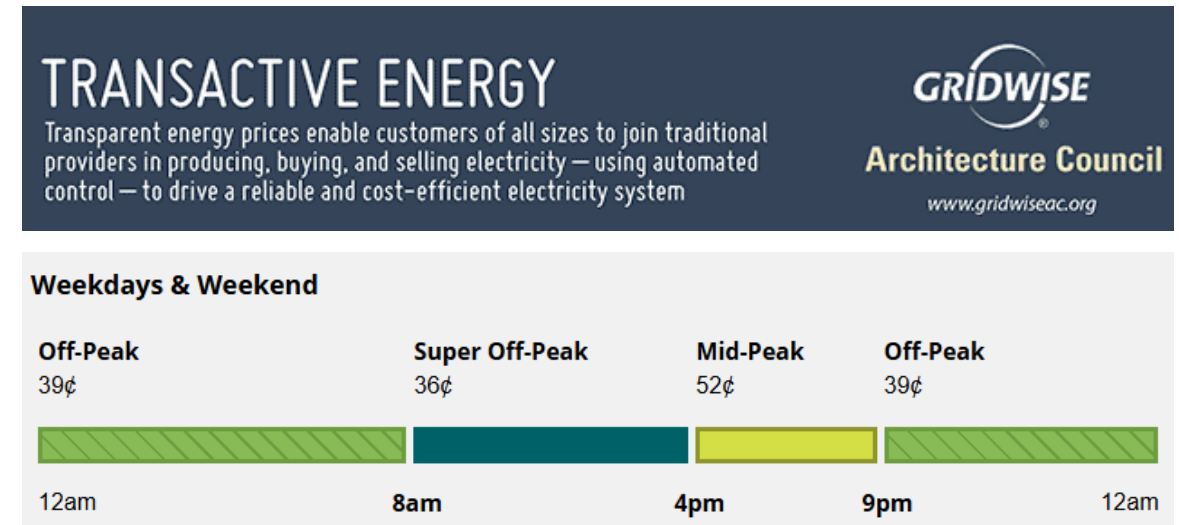


– Different Tariffs

- TOU, EV Rates
- Dynamic and Realtime Pricing
- Subscriptions
- Etc.

– What Will There Be Tomorrow?

- Which signals/tariffs should manufacturers support now and in the future?
- Will we have to force all customers to change their existing equipment with every new change?



The Quest for the Perfect Grid Signal and Tariff

Customer Perspective

- Understanding and Managing Devices Should Be Simple, But It's Not!
 - Multiple devices responding independently create a confusing and frustrating customer experience
 - Must constantly adjust devices and optimization strategies to keep up with new standards, protocols, tariffs, and signals



The Quest for the Perfect Superset Model

– Different Authentication & Authorization methods

- Different trust hierarchies and security models



– Different Reporting & Streaming methods

- Pub/sub, webhooks (post/put), poll, and proprietary



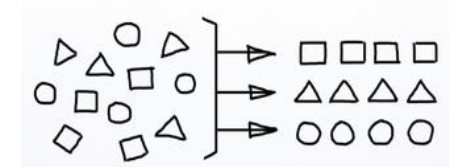
– Different Data Types & Representations

- Hex, JSON, XML, YAML, etc.
- Clusters, Points, Aggregations, Types, Channels, Command Classes, etc.



– Different Categories

- Energy storage can be a car, home battery, or water heater
- How do we categorize Optimus?



– Different Topologies

- Cloud vs. local



The Quest for Manufacturers' Commitment

– Innovation Sets Brands Apart

Every manufacturer wants to bring unique features to the table

– Competitive Edge Matters!

- Brand identity thrives on distinctive technology and user experience
- Proprietary protocols help safeguard innovation and investment

– Customers Want Choices

Different products cater to different needs, preferences, and budgets – one size never fits all.

– Business Reality

Standardization can streamline the industry, but it can also turn products into commodities and squeeze margins.



What Didn't We Learn?

- We keep introducing new standards - like watching Titanic and hoping for a different ending
- We keep chasing the perfect universal model - as if one model could magically describe everything
- We still treat customers as mindless robots – forgetting there's a human on the other end
- We expect manufacturers to choose standards over profits
- Most importantly, we assume everything stays the same – while change remains life's only constant



Imagine!

- A plug-and-play Plugin Platform where devices, services, UI, and optimizations describe themselves in real time
 - Regardless of standards and protocols
 - Regardless of types and properties
- Signal and tariff changes are completely invisible to customers and manufacturers
- Natural Language Interface
 - Customers can optimize all devices – past, present, and future
 - Manufactures and developers to describe their plugins



Imagine More!

Self Describing Plugins

- Auto Discoverable Plugins that Provide
 - Native communication with devices using the manufacturer's proprietary or standardized interfaces
 - Native communications with the grid for any protocol
 - Optimization
 - UI
- Describe Themselves at Runtime
 - Human or AI can readily understand what properties they have and what can be done to them and how
- Can be Auto-Generated



Is It Really Possible?

– Universal Concepts

- **Typeless** – Enables interoperability without requiring prior knowledge of the type of the device or entity.
- **ID-agnostic** – Enables interoperability without requiring prior knowledge of element IDs, clusters, command classes, or similar constructs.
- **UOM (Unit of Measure)** – Ensures enhanced accuracy and allows for seamless unit conversions.
- **Editor** – Helps UI components and AI agents understand property constraints, such as permissible value ranges (e.g., temperature or price), steps, precision, and more.
- **Plugin Execution Environment** – Allows gadgets, services, widgets, and optimizations to run and work together seamlessly without requiring prior knowledge of each other.

– AI

- Enables all the above with a Natural Language interface
- Used as a tool and not be all end all

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Why AI!

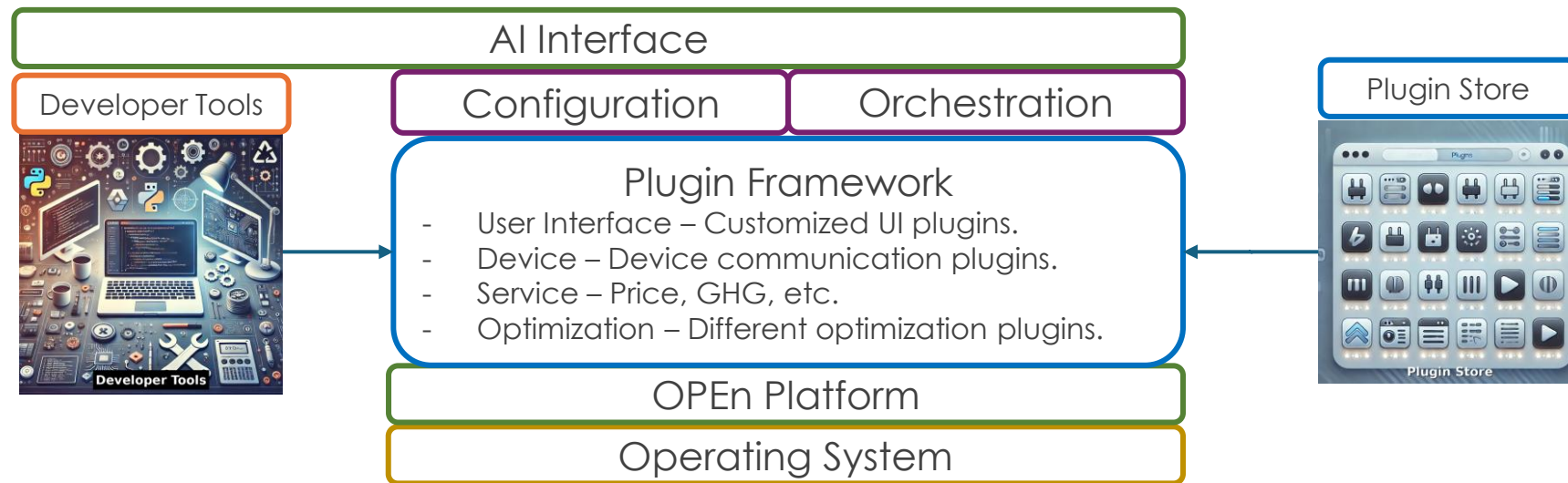
- It Is Remarkable In Classification Tasks
 - Finds semantic mappings between textual representations and real-world entities
- Helps Manufacturers
 - Self describing plugins
 - Auto code generated plugins
- Helps Customers
 - Interact as if with a human
 - No need to worry about different devices, standards, and tariffs
- Helps Us!
 - Break out of the Groundhog Day cycle



OPEn

Open Platform for Energy

- Open Source
- A complete ecosystem – store, documentation, and developer support
- Monetization ready – enabling value creation for all contributors



Using OpenADR 2.0/3.0

- OpenADR Is the Initial Service
- Massively Adopted
- Supports Majority of Use Cases
 - DR, Prices, Load Control, etc.
- OpenADR 3.0 Is Massively Extensible
 - Supports additional use cases such as Capacity Management
 - Supports pub/sub using mqtt





Agentic

Chain of Thought

RAG

Tools

Demo



Q&A